

JEREMY GINGES

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ACADEMIC EMPLOYMENT

Associate Professor, The New School for Social Research, New York, NY, 2011-

Assistant Professor, The New School for Social Research, New York, NY, 2006-2011

Visiting Research Scientist, University of Michigan at Ann Arbor, 2003-2006

Post Doctoral Research Fellow, Solomon Asch Center for Study of Ethno-Political Conflict, University of Pennsylvania, Philadelphia, PA, 2001-2002

EDUCATION

Ph.D. Psychology, Tel Aviv University (Israel) 2004. Advisor: Ariel Merari

M.A. Psychology, Macquarie University (Australia), 1995. Advisor: David Cairns

B.A. Psychology and History, Macquarie University, 1992

PUBLICATIONS (* denotes publications with students)

Peer reviewed

*Ginges, J., Sheikh, H., Atran, S., & Argo, N. (2016). Thinking from God's perspective decreases biased valuation of the life of a non-believer. *Proceedings of the National Academy of Sciences*, *113*, 316-319.

Landau, S. F., Dvir-Gvirsman, S., Huesmann, R., Dubow, E. F., Boxer, P., Ginges, J., & Shikaki, K. (2015). The effects of exposure to violence on aggressive behavior: The case of Arab and Jewish children in Israel. *Hebrew University of Jerusalem Legal Research Paper*. Available at SSRN: <http://ssrn.com/abstract=2708492>

*Sheikh, H., Atran, S., Ginges, J., Wilson, L., Obeid, N., & Davis, R. (2014). The Devoted Actor as Parochial Altruist: Sectarian Morality, Identity Fusion, and Support for Costly Sacrifices. *Cliodynamics*, *5*, 23-40

Waytz, A., Young, L. L., & Ginges, J. (2014). Motive attribution asymmetry for love vs. hate drives intractable conflict. *Proceedings of the National Academy of Sciences*, *111*, 15687-15692.

*Sheikh, H., Ginges, J., & Atran, S. (2013). Sacred Values in Intergroup Conflict: Resistance to Social Influence, Temporal Discounting, and Exit Strategies. *Annals of the New York Academy of Sciences*, *1299*, 11-24.

*Leidner, B., Castano, E., & Ginges, J. (2013). Perceived Outgroup Sentience Predicting Notions of Justice in Intergroup Conflict: An Investigation from Victim and Perpetrator Perspective. *Personality and Social Psychology Bulletin*, *39*, 181-192.

Atran, S. and Ginges, J. (2012). Religious and sacred imperatives in human conflict. *Science*,

336, 855-857.

*Sheikh, H., Ginges, J., Coman, A., & Atran, S. (2012). Religion, group threat and sacred values. *Judgment and Decision Making*, 7, 110-118.

*Leidner B, Sheikh H, Ginges J (2012). Affective Dimensions of Intergroup Humiliation. *PLOS ONE*, 7, e46375. doi:10.1371/journal.pone.0046375.1

Boxer, L. R., Huesmann, L. R., Dubow, E. F., Landau, S., Gvirsman, S., Shikaki, K., & Ginges, J. (2012). Exposure to violence across the social ecosystem and the development of aggression: A test of ecological theory in the Israeli-Palestinian conflict. *Child Development*. doi: 10.1111/j.1467-8624.2012.01848.x.

Dubow, E. F., Boxer, P., Huesmann, L. R., Landau, S. F., Gvirsman, S. D., Shikaki, K., Ginges, J. (2012). Exposure to Political Conflict and Violence and Posttraumatic Stress in Middle East Youth: Protective Factors. *Journal of Clinical Child and Adolescent Psychology*. Advanced on-line publication, May 17 2012.

Dubow, E. F., Boxer, P., Huesmann, L. R., Landau, S. F., Gvirsman, S. D., Shikaki, K., Ginges, J. (2012). Cumulative Effects of Exposure to Violence on Posttraumatic Stress in Palestinian and Israeli Youth. *Journal of Clinical Child and Adolescent Psychology*. Advanced online publication, April 27 2012.

Berns, G., Bell, E., Capra, C.M., Prietula, M.J., Moore, S., Anderson, B., Ginges, J., & Atran, S. (2012). The price of your soul: Neural evidence for non-utilitarian representation of sacred values." *Philosophical Transactions of the Royal Society: Biological Sciences*, 367, 754-762.

Huesmann, L. R., Dubow, E. F., Boxer, P., Souweidane, V., & Ginges, J. (2012). Foreign wars and domestic prejudice: How perceptions of war scenes in the mass media affect and are affected by American youths' ethnic prejudices. *Journal of Research on Adolescence*. Online first publication, March 21 2012.

Ginges, J., Atran, S., Sachdeva, S., & Medin, D. (2011). Psychology out of the laboratory: The challenge of violent extremism. *American Psychologist*, 66, 5017-519.

Ginges, J. & Atran, S. (2011). War as a moral imperative (Not just practical policy by other means). *Proceedings of the Royal Society: Biological Sciences*, 278, 2930-2938.

Dehghani, M., Atran, S., Iliev, R., Sachdeva, S., Atran, S., Medin, D., & Ginges, J. (2010). Sacred values and conflict over Iran's nuclear weapons program. *Judgment and Decision Making*, 5, 540-546.

Dubow, E.F., Boxer, P., Huesmann, L.R., Shikaki, K, Landau, S., Gvirsman, S.D., and Ginges, J. (2010). "Exposure to conflict and violence across contexts: Relations to adjustment among Palestinian children." *Journal of Clinical Child and Adolescent Psychology*, 39, 103-116.

Ginges, J., Hansen, I.G. & Norenzayan, A. (2010). Religious belief, coalitional commitment and support for suicide attacks. *Evolutionary Psychology*, 8, 346-349.

Malhotra, D. & Ginges, J. (2010). Preferring balanced vs. advantageous peace agreements: A study of Israeli attitudes towards a two state solution. *Judgment and Decision Making*, 5, 420-427.

* Obeid, N., Chang, D., & Ginges, J. (2010). Beliefs of wife beating: A Lebanese case. *Violence*

Against Women, 16, 691-712.

Landau, S., Dvir-Gvirsman, S., Huesmann, R., Dubow, E. F., Boxer, P., Ginges, J. and Shikaki, K. (2010). The Effects of Exposure to Violence on Aggressive Behavior: The case of Arab and Jewish Children in Israel. In K. Österman (Ed.), *Indirect and Direct Aggression*. New York: Peter Lang.

Dehghani, M., Iliiev, R., Sachdeva, S., Atran, S., Ginges, J., & Medin, D. (2009). "Emerging sacred values: The Iranian nuclear program." *Judgement and Decision Making*, 4, 930-933.

Ginges, J. & Atran, S. (2009). What motivates participation in violent political action: selective incentives or parochial altruism? *Annals of the New York Academy of Sciences*, 1167, 115-123.

Ginges, J., Hansen, I.G. & Norenzayan, A. (2009). Religion and popular support for suicide attacks. *Psychological Science*, 20, 224-230.

Pintak, L. & Ginges, J. (2009). Inside the Arab newsroom. *Journalism Studies*, 10, 157-177.

Ginges, J., Atran, A., Medin, D., & Shikaki, K. (2007). Sacred bounds on rational resolution of violent political conflict. *Proceedings of the National Academy of Sciences*, 104, 7357-7360. A secondary report of these findings appeared in the policy forum of *Science*, Volume 317, pp. 1039-1040.

Ginges, J. & Atran, S. (2008). Humiliation and the inertia effect: Implications for understanding violence and compromise in intractable intergroup conflicts. *Journal of Cognition and Culture*, 8, 281-294.

Pintak, L. & Ginges, J. (2008). The mission of Arab journalism: creating change in a time of conflict. *The Harvard International Journal of Press/Politics*, 13, 193-227. Magouirk, J., Atran, S., & Ginges, J. (2008). The radical Madrassah factor. *CTC Sentinel*, 1, 10-14.

Huesmann, L.R., Dubow, E., Boxer, P., Ginges, J. Souweidane, V., O'Brien, M., Hallman, S., & Mocerri, D. (2008). Relations between Arab-American and Jewish-American adolescents' exposure to media depictions of middle-eastern violence and their ethnic stereotypes about the violent propensities of ethnic groups in America. *International Journal of Psychology*, 43, 538-538.

Ginges, J. (2005). Youth bulges, civic knowledge and political upheaval. *Psychological Science*, 16, 659-661.

Ginges, J., & Cairns, D. (2000). Social representations of Multiculturalism: a faceted analysis. *Journal of Applied Social Psychology*, 30(7), 1345-1370.

Ginges, J. (1997). Detering the terrorist: a psychological evaluation of different strategies for deterring terrorism. *Terrorism and Political Violence*, 9, 170-185.

Invited chapters and articles

*Argo, N. & Ginges, J. (2015). Beyond Impasse: Addressing Sacred Values in International Political Negotiations. In M Gallucio (Ed.), *Handbook of International Negotiation: Interpersonal, Intercultural, and Diplomatic Perspectives*. Springer.

Atran, S. & Ginges, J. (2015). Devoted Actors and the Moral Foundations of Intractable Intergroup Conflict. In J. Decety (Ed.). *The Moral Brain*. MIT Press.

Ginges, J. (2015). Sacred Values and Political Life. In J. Forgas, W. Crano, & K. Fiedler (Eds.).

Social Psychology and Politics. New York: Psychology Press.

*Jassin, K., Argo, N., Obeid, N., & Sheikh, H., & Ginges, J. (2013). Negotiating cultural conflicts over sacred values. In K. Sycara & M. J. Gelfand (Eds.), *Springer Advances in Group Decision and Negotiation Series: Modeling Intra Cultural Collaboration and Negotiation (MICON)*. Springer.

Ginges, J. & Atran, S. (2013). Sacred values and cultural conflict. In Gelfand, M. J., Chiu, C.Y., & Hong, Y.Y. (Eds.), *Advances in Culture and Psychology (Volume 4)*. New York: Oxford University Press.

Atran, S. & Ginges, J. (2009). How words could end a war. *The New York Times*. Reprinted in: International Herald Tribune, Edge.org, and The Huffington Post.

Ginges, J. & Atran, S. (2009). Non-instrumental reasoning over sacred values: An Indonesian field experiment In D.M. Bartels, C.W. Bauman, L.J. Skitka, & D.L. Medin (Eds.), *Psychology of Learning and Motivation, Vol. 50: Moral Judgment and Decision Making*. San Diego: Academic Press.

Pintak, L. Ginges, J. & Felton, N. (2008). Misreading the Arab Media. *The New York Times*.

*Reprinted in: The International Herald Tribune, Council on Foreign Relations

RESEARCH GRANTS

National Science Foundation (2016-2019), “The Devoted Actor: Sacred values, identity fusion and intergroup conflict” Role: PI

Social Sciences Research Council (2012-2014), “Collective ritual and parochial altruism” Role: PI.

National Science Foundation (2010-2016), “Culture, psychological distance and modes of moral decision making” Role: PI

Office of Naval Research (2009-2012), “Moral outrage and neurobiological antecedents of political conflict” Role: PI in subcontract from Emory University.

National Science Foundation (2008-2012), “Sacred values and biological antecedents of political conflict” Role: PI in subcontract from University of Michigan.

Tides Foundation (2008-2009), “Humiliation and inter-group relations” Role: PI.

Army Research Office Multi-University Research Initiative (2008-2013), “Sacred values and cross-cultural negotiation” Role: PI in subcontract from Carnegie Mellon University.

National Institute for Child Health and Development (2006-2010), “Psycho-social effects of exposure to terrorism and extreme political violence in Israel and Palestine” Role: Co-PI

National Science Foundation (2005-2008), “Sacred values in decision-making and cultural conflict”. Role: Co-PI

National Institute for Child Health and Development (2005-2007), “Youth’s social cognitive responses to scenes of ethnic violence” Role: Co-PI

Rockefeller Brothers Foundation (2005-2006), “Tsunami effects and public diplomacy in Indonesia”. Role PI

SELECTED PEER REVIEWED & INVITED TALKS (after 2003)

- Ginges, J., (2016, January). *Religious belief and religious conflict*. Talk presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Ginges, J., (2015, February). *Sacred Violence*. Talk presented at a Social Sciences Research Council meeting “Why Prayer: A conference on new directions in the study of prayer”, Columbia University, NY.
- Ginges, J., (2015, January). *Sacred Values and Intergroup Conflict*. Talk presented at a meeting on “Neuroscience and Peacebuilding: Reframing how we think about conflict and prejudice”, the El-Hibri Foundation, Washington D.C.
- Ginges, J., (2014, February). *Sacred Values and Political Life*. Talk presented at the Sydney Social Psychology Symposium, University of New South Wales, Australia
- Ginges, J., (2014, February). *The Group Size Effect*. Talk presented at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Ginges, J., (2012, October). *Sacred values and intergroup conflict*. Talk presented at the annual meeting of the Society for Experimental Social Psychology, Austin, TX.
- Ginges, J., (2012, February). *Humiliation and Sacred Values*. Talk presented at a meeting on “Neuroscience and Social Conflict: Identifying New Approaches for the 21st Century”, MIT, Cambridge, MA.
- Ginges, J., (2012, June). *Negotiating Sacred Values*. Talk presented at a meeting on “Culture, Identity and Change in the Middle East: Insights for Conflict and Negotiation”, Harvard University, Cambridge, MA.
- Ginges, J., & Obeid, N. (2011, May). *Moral barriers to cooperative outcomes in cross-cultural interactions*. Talk presented at the International Conference on Behavioral Decision Making at the Interdisciplinary Center (IDC) Herzliya, Israel.
- Ginges, J. (2010, October). *When the means justify the means: non-instrumental reasoning over political violence*. Talk presented at the annual meeting of the Society for Experimental Social Psychology, Minneapolis, MN.
- Ginges, J. (2010, January). *Religion and support for suicide attacks*. Talk presented at the 11th Annual Meeting of the Society for Personality and Social Psychology.
- Ginges, J. (2008, June). *Humiliation*. Talk presented at the 31st Annual Meeting of the International Society for Political Psychology (ISPP), Paris.
- Ginges, J. (2008, January). *Essentialism, religion and endorsement of category based killing*. Talk presented at the 9th Annual Meeting of the Society for Personality and Social Psychology, Albuquerque.
- Ginges, J. (2006, November). *Moral and instrumental values in political negotiations: field experiments with Israelis and Palestinians*. Talk presented at the 27th Annual Conference of the Society for Judgment and Decision Making.
- Ginges, J. (2005, May). *Religion, in-group devotion and suicide attacks*. Hot topic talk presented

at the 17th Annual Convention of the American Psychological Society, Los Angeles, CA.

Ginges, J. (2005, June). *When the means justify the means: decisions to support or oppose political violence are non-instrumental*. Talk presented at the 28th Annual Meeting of the International Society for Political Psychology.

Ginges, J. (2005, June). *Religion, in-group altruism and suicide attacks*. Talk presented at the 28th Annual Meeting of the International Society for Political Psychology.

Malhotra, D. K. and Ginges, J., (2005, July). "Beyond Reactive Devaluation: Implementation Concerns and Fixed-pie Perceptions Involving the Geneva Accords". *IACM 18th Annual Conference*. <http://ssrn.com/abstract=735065>. *Winner of Best Paper Award.

Ginges, J., & Malhotra, D.K. (2003, July). "Dislike or Distrust? The dynamics of non-cooperation among Jewish and Arab Israelis". Harvard NOM Working Paper No. 03-26; 16th Annual IACM Conference Melbourne, Australia

SELECTED MEDIA MENTIONS

The Economist ("Asking what God would want really does seem to curb prejudice", December 2015)

The Daily Mail ("Jesus lives! Belief in God encourages people to value the lives of others equally - even those from other religions" by Sarah Griffiths, December 2015)

The New York Times ("The real victims of victimhood culture" by Arthur C. Brooks, December 2015)

The New York Times ("Faith vs Facts" by T. M. Luhrmann, April 2015)

The Washington Post ("How Neuroscience is offering hope for a more peaceful world" by Michelle Boorstein, March 2015)

NPR ("Want To Solve The World's Most Heated Disagreements? Bring Your Wallet" by Nathan Siegel, December 2014)

The Guardian ("We CAN all get along – and for less than the cost of a Taylor Swift album!" by Oliver Burkeman, November 2014)

ABC Radio National ("Conflict motives: Love v Hate", interview by Jonathan Greene, October 2014. For audio file see [here](#))

Pacific Standard ("Love and Hate in Israel and Palestine" by Nathan Collins, October 2014)

salon.com ("Can neuroscience help settle the gun control debate?" by Tim Phillips, September 2014)

The Guardian ("This column will change your life: profiting from giving isn't always bad" by Oliver Burkeman, April 2014)

The New York Times ("Don't mess with my 'Sacred Values'" by Frank Rose, November 2013)

The Chronicle Review ("Dusting off God" by Tom Bartlett, April 2012)

ABC News ("Religion deserves more study by scientists, say researchers" by Lee Dye, May 2012)

The Daily Mail (“The good and bad of religion” by Eddie Wrenn, May 2012)
Science Daily (“Religion is a potent source of cooperation and conflict”, May 2012)
Cultura 3.0 (“Religion, sacred values and conflict”, by Al McKay, September 2012)
La Republica (“Religious war”, by Daniela Ovadia, May 2012)
Science Now (“Survey says: War is the irrational choice” by John Bohannon, February, 2011)
New Scientist (“Sacred rules of engagement defeat rationality in war” by Michael Marshall, February, 2011)
Scientific American Mind (“A taboo exchange” by Adam Waytz, July, 2010)
Scientific American (“The psychology of the taboo tradeoff” by Adam Waytz, March 9, 2010)
Newsweek (“Can admitting a wrong make it right?” by Christopher Dickey, June 1, 2009)
Global Brief (“What of human nature in the art of the deal” Recognizing the sacred in order to get to the rational” by Steven Pinker, May 13, 2009)
The Guardian (“The downside of religious doing.” by Dan Jones, April 29, 2009)
JB Online (“Bridging barriers to a true peace agreement”, April 11, 2009)
The Huffington Post (“Israel’s muted soft power” by Michal Lewin-Epstein, April 1, 2009)
The Guardian (“The trouble with crowds” by Ed Yong, February 28, 2009)
Sindh Today (February 19, 2009)
Frankfurter Allgemeine Zeitung (“The crisis has just begun” by Nils Minkmar, February 7, 2009)
The Huffington Post (“Words and deeds in the Middle East” by James Heffernan. January 27, 2009)
The National (“The battle of reconstruction” by Paul Woodward, January 26, 2009)
Toronto Star (“Could polls point the way to peace?” by Andrew Chung, June 15, 2008)
Daily News Egypt (“Arab journalists agitate for political change, and they don’t hate the U.S.”, by Abdel-Rahman Hussein, June 9, 2008)
Washington Times (“View of Arab Press risks U.S. relations”, May 25, 2008)
Wissenschaft (“Religious convictions cannot be offset with money”, April 24, 2007)
Die Press (“Peace research: The tragedy of the sacred”, April 23, 2007)
San Francisco Chronicle (“Blaming Islam is the wrong way to fight terrorism” by William Younans, July 15, 2005)

PROFESSIONAL SERVICE

Ad hoc reviewer: *Oxford University Press, Science, Nature, Psychological Science, Journal of Experimental Social Psychology, Cognition, Self and Identity, Aggressive Behavior, Child Development Perspectives, European Journal of Personality, Muslim Mental Health, National Science Foundation, US-Israel Binational Science Foundation, Research Council of Canada*

New School service: Institutional Review Board (2009-2011), University Senate (alternate; 2009-2010); Admissions committee (2006-2011; NSSR/Psychology); Academic Standards Committee (2006-2008; Lang); Diversity Committee (2008-2009; Lang); Curriculum Committee (2010-2011 Lang); Curriculum Committee (2010-2011 NSSR/Psychology) Co-organizer "Psychology and Social Justice" conference (2008); Coordinator of the Cognitive, Social and Developmental Psychology "brownbag" talks (2008-2009; NSSR/Psychology).

PROFESSIONAL AFFILIATIONS

Society of Experimental Social Psychology, Association for Psychological Science, Society for Personality and Social Psychology, International Society of Political Psychology